ble.

"The entire commercial system of South America has been built up on the basis of long-term ceredits—a minimum of ninety days and often extended to six months."

Dr. Rowe said American manufacturers generally insisted on cash payments.

Spirit of Distrust.

FORT OF CLIFF DWELLERS

IN THE MESA VERDE PARK

DENVER, Col., September 17 .- Ruini

of what are believed to have been the

ast works of the cliff dwellers recent-

ly have been excavated in the Mesa

erde National Park, in southwestern

Colorado, according to word brought

o Denver by Enos A. Mills, Colorado

The excavation work has been done by government agents under the supervision of Dr. J. W. Fewkes of the Smithsonian Institution. Government scientists uncovered a building of cut and polished stone. The structure was in the form of a letter "D" with the upright 132 feet long and curved part 245 feet in circumference. The walls are about seven feet thick and hollow, with rooms inside.

Dr. Fewkes believes the ruin was ar

uncompleted fortress, abandoned when the cliff dwellers disappeared from the

Two Wills Filed.

Harry W. Lusby. Her piano, household

effects and jewelry are given to a niece, Bessle May Schmidt. The remaining

estate is devised in equal shares to her sister, Mary E. Vogelson, and a nephew, Ellsworth R Vogelson The sister is also named as executrix. Attorney George C. Gertman represents the estate

The will of Ella E. Lusby, dated March 29, 1915, has been filed for pro-

She leaves \$10 to her husband,

Cay "Ramo

and get under

or Omar'

a P-B de-luxe hat;

pay only \$2 or \$3

Every

Wear-

Need

Man

Is at

P-B's

Guaranteed

Fall

mountain region

of South American trade."



There Is a Limit

To Possibilities in a \$10 Suit Value, But It Has Been Reached in

WONDER

The Highest Type Suits in the World to Retail at

Strong talk, but the suits back up our statement. There is no middlemen's profit; it's from the maker to the wearer. Positively \$18 and \$20 value in Suits or Overcoats.\$10.00

All-wool Trousers \$3.00 99 No alteration charges. Mail orders Filled. Write for swatches. Open Saturday night.

WONDER CLOTHES SHOP CO.

A. Lisner, G & 11th Sts.

621 Pennsylvania Ave.

14th, Cor. New York Ave.

SOUTH AMERICAN TRADE OPPORTUNITY NEGLECTED

Dr. Rowe Says U. S. Exporters Have Failed to Seize Markets Offered.

NEW YORK, September 17 .- Dr. L. S. Rowe, secretary general of the pan-American financial congress, who has returned from a three-month trip to South America, where he studied financial, industrial and commercial condi-tions, declared that in Peru and Chile, especially, he found a feeling of disappointment that American exporters had not taken advantage of the opportunity to build up closer trade rela-

Dr. Rowe, who is professor of politi cal science at the University of Penn-sylvania, also was intrusted with a special mission by Secretary of the Freasury McAdoo to confer with finance ministers with a view to giving early effect to the resolutions passed by the Washington meeting of the con-

Unwilling to Grant Credits.

American exporters, Dr. Rowe de clared, failed to adjust themselves to he changed conditions brought about by the European war. He found that they appeared unwilling to grant credit such as South American counwere accustomed to receive. Manufacturers here must overcome this if they would capture the trade of

to Denver by Enos A. Mills, Colorado author and naturalist, who has been inspecting the excavations.

The ruins are distinctly different from any previously uncovered in western America, and, according to Mr. Mills, open the way for new efforts to solve the mystery of the early races on the continent.

The excavation work has been done by government agents under the superif they would capture the trade of South America, in the opinion of Dr. Rowe. He also found more direct and rapid communication between this country and those of South America a crying need.

"Throughout South America, but particularlyin Chile and Peru," Dr. Rowe continued, "there is a marked feeling of disappointment at the failure of American manufacturers and merchants to ican manufacturers and merchants to avail themselves of the extraordinary opportunity for the development of closer trade relations which the pres-

THE EVENING STORY.

Through the Window.

"If," Dr. Rowe added, "American manufacturers will adapt themselves to the conditions of South American markets, granting the credits to which South American merchants have been accustomed and dealing with them in the same spirit of confidence which they have received from European houses, we may confidently look forward not only to a notable increase in our South American trade, but, what is even more important, this increase will be a permanent gain to our trade relations."

At the sound of whistling outside Jenny started into interest. It was again "Tipperary," but "Tipperary" whistled by David Power, who worked at the jeweler's next door, were two different tunes. Jenny loved David Power's "Tipperary," but, then, she loved David Power important, this increase will be a permanent gain to our trade relations." David's attention for herself.

"Mary Dix! How I hate her!" Jenny Her pleasant look became a scowl. Just in front of the window the



JENNY DREW BACK.

WASHINGTON, D. C. 409 to 417 SEVENTH ST.N.W.

Opening Autumn Millinery

Tomorrow-Saturday-the third and last day of this 1915 "Opening," is to be associated with marvelous

\$7.50, \$10.00 and \$12.00

For these "Opening Days" the Palais Roval Milliners aim to create hats to enhance their reputation and spare neither thought, time nor materials in order to succeed.

Thus, many of these hats cannot be duplicated at anything like the prices to be asked tomorrow.

Second Floor-6 Elevators.

Don't Let Sunday Catch You Minus Clothes

This warm weather is likely to disappear in the night-it's an August laggard, anyway. So let tomorrow-Saturday-be the day to select your autumn suit or dress. Whatever your price be assured the Palais Royal will have the best possible at that price. Come and see-take elevators to third floor.

Silk Stockings

Street Floor-New Building.

50c value. 29c \$1 value. 79c

All sizes, in black, white and colors-Silk Boot Hose at 29c. At 79c are embroidered, striped and twotone effects.

Sample Corsets 89c,\$1.98&\$2.69

Corsets, with new style high bust and six attached garters.

At \$1.98 are values to \$5.00. At \$2.69 are values to \$8.00.

This Is the Newly Fashionable Peacock Ring

Resplendent like the peacock, but with jewels instead of feathers. The peacock arrived from New York yesterday, and will be found at the Palais Royal tomorrow. Only 50c, \$1.00 and \$1.50 for these Sterling Silver and Jeweled Rings.

for Gold or Silver Plated Bracelet Watches, with gold face and superior works.

\$3.98 for a \$5 value Gold or Silver Bracelet, with Silver Bracelet, with French enamel watch.

Autumn Neckwear

Samples worth to 75c. 25c

Choice of Vestees, Collars and Collar and Cuff Sets. Small table full on street floor,

50c Up to \$5.00

At 50c are Georgette Collar and Cuff Sets. Up to \$5.00 for Fichus of Nets, Laces, Chiffon and Georgette Crepe.

School Hose

Three Very Special Values

15c for "Veribest" Hose. No better wearing stockings for romping boys. Sizes

18c for Mercerized Hose. These Fine Ribbed Hose, in white, black and tan are ideal for girls. Sizes 4 to 91/2. Three pairs

25c Guaranteed Hose. The "Round Ticket" and "Onyx" Guaranteed Hose for boys and girls, in sizes 5 to 11.

Open Tomorrow-Saturday-Until 6 P.M.

A.Lisner The Palais Royal G Street

"Furthermore," continued Dr. Rowe the American manufacturer in his dealings with the merchants of South spirit of distrust, which is foreign to his domestic dealings, and which is without justification in the conditions The opening of the Panama canal, Dr. Rowe said, had not resulted in any great saving of time between New York and Chile.

"If," Dr. Rowe added, "American manufacturers will adent the weeklers of the part of the Tipperary" back there at the desk where

At the sound of whistling outside Jenny



ment's chat. Neither seemed aware of Jenny frowning like face beyond the masses of artificial flowers and a fresh showing of ten-cent towels. Jenny drew back, but not so far back that she could nephew, Ellsworth R Vogelson The sister is also named as executrix. Attorney George C. Gertman represents the estate.

By the terms of the will of Ann E. Degges, dated August 26, 1914, her entire estate is devised to her son, Addison B. Degges. He is also to act as executor. Attorney E. B. Henry filed the will.

back, but not so far back that she could not watch. David's strong, earnest young face was full of light, which seemed like a reflection of Mary Dix's brightness. And yet she was not pretty. But she had a distinctive charm. Her brown coat was warm but plain, her brown velocity of her simply arranged hair, she wore no powder, jewelry or lace, and yet Jenny knew that she was

Parker, Bridget & Company-Washington

Closed All Day Saturday on Account of Holiday

See Ad in Sunday's Star

As the door closed Mrs. Hess rustled up. Jenny was just reaching into the tray for a handful of chocolates.

As the door closed Mrs. Hess rustled up. Jenny was just reaching into the party of the property of the propert

want to. I'm telling you what's what. You either mend your ways or you go home."

Mrs. Hess went back to her desk and Jenny sobbed with her head on the counter. Home! Why, she couldn't go home. her stepmother did not want her. She would rather die than go home. She would rather die than go home. She would want to die anyway if she lost Dave Power. And she had offended his grandmother! Oh, what a wretched thing life was, after all! She had thought she was going to be so happy with Aunt Marsh, so happy earning money and being independent and learning to be a clever woman. And here she was nothing but a tawdry, cheap, heartsick little girl whose golden dreams had just undergone a frightful explosion.

All the rest of that day, all the long evening, all the night, during which she slept but little. Jenny's mind was in torment. She rose resolved. She had been wrong, now she would be right. She would earn Aunt Marsh's approval. "I will! I will!" she said over and over to herself.

She came downstairs with shadows under her eyes. Mrs. Hess, reading the morning paper beside the coffee pot looked up in astonishment. Jenny had on the blue serge blouse costume in which she had arrived at her aunt's. Her hair was simply knotted. Her jewelry, scent and powder were gone. She looked wistful, sweet, good, as she was. "Have some coffee, Jeanne?" asked Mrs. Hess.

"Please, auntle, and—and, auntle, you needn't bother to call me Jeanne after this. Jen—Jenny's good enough."

"So it seems to me," Mrs. Hess replied firmly, and apparently went on with her paper. But over its edge she watched the young face with its new lines wonderingly.

It was two weeks before she admitted the change in Jenny. "You're golng

the young face with its new lines wonderingly.

It was two weeks before she admitted the change in Jenny. "You're going all right," she told the girl then. "If you keep on like this a couple of months longer I'll be raising your wages."

Jenny lifted her eyes. "I'll try hard, Aunt Marsh," she said.

Mrs. Hess studied her thoughtfully. "You ever seen Dave Power now?" she asked bluntly.

Jenny's head dropped. She tried to reply and falled. Mrs. Hess glanced over her at the window. Dave Power was singing past on his way to the post office with a package. He looked neither to right nor left. With a sigh Mrs. Hess turned and went back to rearrange some tinware.

you young eld-

erly men.

-"fifteen" is the price

and "fifteen" is the

name of P-B Suits

that set the pace in fabrics, style and

workmanship. We have selected the

fabrics and supervised the tailor-

ing - our guarantee and endorse-

ment is behind every stitch and style

line. You men who appreciate extra

The Avenue at Ninth

value will R. S. V. P.

drawing \$15 a week in the office of the hardware firm up the street. "And Aunt Marsh only pays me \$5," mourned Jenny. "Customer:" Mrs. Hess' voice brought Jenny back to duty. There was a customer, and she had not even heard the door open. She lagged over to the counter and leaned upon it in tired tolerance of the old country woman who was fumbling at the ten-cent neckwear.

"What's the price of this collar, my dear?" inquired the old woman.
"All 10 cents," snapped Jenny.
"All 10 cents," snapped Jenny.
"Tomorrow I'm going to pay you \$7 a week instead of \$5."
"Oh, thank you, Aunt Marsh," Jenny said.
But despite the good news and the new frock she went to the party unhappy. It was a small party. But Dave Power was there. And somehow he never got far away from leny's side.

As the door closed Mrs. Hess rustled

As the door closed Mrs. Hess rustled

The street in the street in

said.

But despite the good news and the new frock she went to the party unhappy. It was a small party. But Dave Power was there. And somehow he never got far away from Jenny's side.

In the midst of the good time a tall girl in pink waved a handkerchief for order and said that she had something nice to say. And then she told them all that this party was really an announcement party. Mary Dix was

An Exciting Night.

to say. Also it really is very good very apt to make bad matters worse If you think not just you ask Buster Bear or Farmer Brown's Boy or Peter Rabbit. They know. So does Bowser the Hound. None of them has forgot ten the night that Buster Bear found Brown's dooryard. It isn't likely that Brown's boy says he never will, and

You remember it was very dark



Jenny's head dropped. She tried to reply and failed. Mrs. Hess glanced over her at the window. Dave Power was singing past on his way to the post office with a package. He looked neither to right nor left. With a sigh Mrs. Hess turned and went back to rearrange some tinware.

Mary Dix came into the store for a pencil that day. She lingered a moment with Jenny. Jenny was beautifully courteous to her, and after Mary had gone out Mrs. Hess called: "That's right, Jenny. Treat 'em all alike."

Was there anything that Aunt Marsh did not see? After that Mary came in often, and always Jenny had to wait upon her. Each time was a fight for Jenny, but she conquered herself and was unfallingly sweet and gentle. One day as they were bending over the counter looking at something, Jenny explain-

ringion

The conjugated herself and do a lot of other kinds of work, and do a lot of other kinds of work, and do a lot of other kinds of work, and do a lot of other kinds of work, and do a lot of other kinds of work, and do a lot of other kinds of work, and the lot of lotter kinds of work, and do a lot of other kinds of work, and the lotter kinds of work, and any admiring. Mary said:

Louis, I whis mine was so.

A week later Mrs. Heas threw Jamp, at it seems that way. If was so this least work, and the lotter with the lotter kinds of work. It is cried Jamp, conjugated the later with the lotter kinds of work. It is cried Jamp, conjugated the lotter kinds of work. It is cried Jamp, conjugated the lotter kinds of work. It is cried Jamp, conjugated the lotter kinds of work. It is cried Jamp, conjugated the lotter kinds of work. It is cried Jamp, conjugated the lotter kinds of work. It is cried Jamp, conjugated the lotter kinds of work. It is cried Jamp, conjugated the lotter kinds of work. It is cried Jamp, conjugated the lotter kinds of work. It is cried Jamp, conjugated the lotter kinds of work. It is conjugated the lotter

The Rev. Reginald Campbell has re-igned the pastorate of the city tem-le at London. His health has been nsatisfactory for some time. It is un-erstood that he intends to make a ong visit to the battle front in France.

A Word to t'e Wise Is Sufficient



linen in our care, you can be absolutely sure that it will be hand laundered, made fresh and newlike and without injury to the linen.

de Sales **Hand Laundry** 730 L St. N.W. Near Rauscher's Phone Main 2530

MAHON-FERSINGER. On September 18, 1915, at St. Aloysius Church, by the Rev. William J. Brooks, S. J., JOHN G. Mc. MAHON and CAROLINE A. FERSINGER, NO cards.

BELCHER, On Wednesday, September 15, 1915, at 2:20 o'clock p.m., GLADYS H., the wife of Thomas P. Belcher.

Funeral Saturday, September 18, at 10 o'clock s.m., from her late residence, 1901 5th street northwest. Relatives and friends are invited.

Minn., WILLIAM H. BOALS, in the sixty-sixth year of his ago-terment in Bock Creek cemetery Saturday, September 18, at 10 o'clock a.m.

CLAYTON CARTER. On Wednesday. September 15, 1915, at 4:30 p.m., at Freeduce's Hespiral, REEE/CA, beloved daugster of John and the late Ellen Clayton and mother of Helene Carter.
Functal Sunday, September 19, at 1 p.m., from Third Baydist Claurch, corner 5th and Q streets northwest.

DENT. Departed this life on Wednesday, Sep-tember 15, 1915, in Columbia, Pa., SAMUEL, A., beloved son of Walter and Mary Dent. He leaves to mourn his loss one brother, six sisters and a host of relatives and friends.

GOLDSMITH. Suddenly, on Thursday, September 18, 1915, at the residence of Mr. V. J. Matchette, 1113. P. street northwest, WAR-REN M. GOLDSMITH.
Services at Wright's chapel, 1337–10th street northwest, Saturday, September 18, at 4 p.m. Interment private. (Chicago papers please copy.)

HEINER. On Thursday, September 16, 1915, at Annapolis, Md., HELEN G., widow of Capt. Robert G. Heiner, U. S. A. Funeral from St. Thomas' Church, Saturday, Sep-tember 15, at 3 p.m. Interment, Arlington cemetery.

Mrs. Agnes Green and Misses Leading and Henry.
meral from the residence of his daughters. 1926
12th street northwest, Friday, September 17,
at 7 p.m. Relatives and friends invited.
Interment at Quince Orchard, Md. 17*

KELLEY, On Wednesday, September 15, 1915, DENNIE KELLEY, aged seventy years. Funeral services (private) at chape of Joseph Gawler's Sons, 1750 Pennsylvania avenue northwest, Friday, September 17, Interment in Arlington national cemetery. MADDEN. On Wednesday, September 15, 1915, JOHN A. MADDEN, aged sixty-two years. Funeral from his late residence, 1217 D street southwest, on Saturday, September 18, at 8:30 a.m., thence to St. Dominic's Catholic Church at 9 a.m., where mass will be said. Relatives and friends invited. Interment in Baltimore, Md. 17°

PAYSON. On Thursday, September 16, 1915, Mrs. LOUISE C. PAYSON (nee Kent), widow of Hon. Lewis E. Payson.
Funeral services Saturday, September 18, at 2:30 p.m., at her late residence, 1229 Massachusetts avenue northwest, Interment (private) in Rock Creek cemetery, (Newport, E. I. Chicago, III., and Asheville, N. C., papers please copy.)

RANKE. The funeral of BERTHA RANKE, be-loved wife of Fred A. Ranke, was held this afternoon, September 17, 1915, at 2 o'clock, from her parents' residence, 120s. Virginia avenue southwest. Interment private.

RIGGS. At New London, Conn., on Thursday, September 16, 1915, MEDORA, widow of the late E. Francis Riges of Washington, D. C., and daughter of the late James S. Thayer of New York city, in the sixty-third year of her age.

Notice of funeral later.

ROWE. On Friday. September 17, 1915, at 3:30 a.m., at George Washington University Hos-pital, ETHEL A., beloved wife of T. J. Rowe

J. WILLIAM LEE, Fuueral Director and Embaimer. Livery in connection. Comme-dious chapel and modern crematorium. Modest prices. 332 Pn. ave. n.w. Telephone call, 1385.

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ZURHORST E. CAP. ST. CHARLESS. LINCOLN

FUNERAL DESIGNS.

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Prompt auto delivery service.
Gude Bros. Co., 1214 F St. GEO. C. SHAFFER, 900 14th FURNISHES FINEST FUNERAL FLOWERS at LOWEST PRICES.